



# The CENTER of NLP

## NLP PRACTICAL SKILLS INTENSIVE COURSE

Accelerated live online Workshop in Neuro-Linguistic Programming (NLP) taking you far beyond the old overused burnt-out techniques of the past. In this course you will be introduced to new skills on a systematic basis, added to what you already possess, and integrate these skill sets to achieve flexibility and elegance. The information is sequenced carefully to provide maximum understanding and develop high-level communication and personal excellence skills. What you will learn will be demonstrated and installed in both personal and business context.

Find out how NLP tools are an absolute must to guarantee your success and they will help you define and design your intentional outcomes. Whether you are a business professional, educator, counselor, consultant, coach, attorney, real estate agent, sales rep, multi-level marketer, or trainer; whether you are interested in NLP for your personal relationships, as a parent or student - we will show you the communicative skills to a higher level of personal excellence in today's challenging environment.



### **What is NLP?**

NLP is a proven technology for personal achievement which helps people to understand themselves and those around them more fully, in such a way as to maximize personal growth and excellence. How are great communicators able to communicate so effectively? What are the decision and motivation strategies necessary for effective leadership? How do people who are so good at what they do become so good and maintain that level through time? What are the thinking patterns that successful people use in the pursuit of their activities, their passions, and their mission in life? NLP seeks to understand the natural learning processes of how great achievers consistently produce excellent results.



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## **What will you learn to implement immediately in your life:**

- How to implement 'KNOW · LIKE · TRUST'  
Rapport building strategies
- How to put the NLP Laws of Success to use in your everyday life - Personal & Business
- How we delete distort and generalize information in our communication
- What our body language says and how we “read” people
- Evidence Procedure vs. Projection
- Defining WHAT you want
- Creating win-win-win's
- Understanding why Leaders must PACE
- All LISTENERS are not created equal: The Rep System & The BANK methodology
- How your eyes speak
- Recovering from communication errors with the Clarity Model
- And doing the Opposite
- Peaks States and Flow
- Awareness of negative anchors and how to anchor and stack positive experiences
- Stories, metaphors & analogies - and how to use them
- Strategies: your “factory setting” and how to “re-program” your glitchy strategies
- Reframing: How to say the same thing by saying it differently
- Building Belief with the evidence procedure

In this course we are connecting the Known to the Unknown to move away from what's not working for you and move towards your success.



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## **Exceptional Training from a Living Teacher:**

Our trainings are highly interactive in nature. You will spend a great amount of time with exercises in an accelerated learning model. The balance is a combination of a demonstration of a particular process and practice using the process in a small group / break-out format. A typical session begins with an overview of the training objectives, and a description and outline of the first element to be covered, followed by demonstration and exercise. Exercises are designed to create an initial learning experience sufficient for you to continue learning on your own and in study groups. You will receive plenty of practical experience in order to make the NLP skills an automatic part of your behavior.

A comprehensive training workbook will be provided to guide participants through the course. This NLP Course will be awarded to participants who successfully demonstrate competence in understanding and utilizing NLP techniques. Your progress and skill level will be monitored throughout the program with feedback and support given to help you reach a high level of proficiency. Each participant's successful completion of this course at the level of NLP Practitioner is granted certification as outlined by the Society of Neuro-Linguistic Programming, and will give you admission to other national and international leading NLP institutes for additional education and training.

Course fee: ~~\$5,997~~ **\$4,997** — No prior knowledge of NLP is required.

## **DATES & TIMES: check The Center of NLP calendar**

Registration begins at 8:45 am est on the first day and we will begin our first session promptly at 9:00 am est. You will receive all pertinent information and your material list so you may be adequately prepared for incredible learning and best content retention.

*Please send back your intake form now, as we keep our groups small by design for individualized learning, therefore our courses book out very quickly. Tuition payment is due upon receipt of invoice.*

\*nonrefundable, in addition to the tuition.

—> To register visit: <https://nlpatlanta.com/product/nlp-practical-skills-certification/>

# NLP INTAKE

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Your value code: [www.crackmycode.com/hoferle](http://www.crackmycode.com/hoferle): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Email Address: \_\_\_\_\_

Age: \_\_\_\_\_ Date of Birth: \_\_\_\_\_ Gender: \_\_\_\_\_ Marital Status: \_\_\_\_\_

Occupation: \_\_\_\_\_ Referred by: \_\_\_\_\_

Name of School or Employer: \_\_\_\_\_

What is your desire outcome with learning NLP? \_\_\_\_\_

Are you or were you in therapy, received psychiatric, psychological help or counseling? \_\_\_\_\_

Please list your health problems: \_\_\_\_\_

Medication(s) you are currently taking: \_\_\_\_\_

Emergency contact: \_\_\_\_\_

~~\$5,997~~ <sup>\$4,997</sup> paid in full, due in full before the first session.

*Please send back your intake form within the next 10 days with your \$150 registration fee\* and \$2000 down payment as we take registrations at a first-come-first-serve basis. We keep our groups small by design for individualized learning, therefore our courses book out very quickly. Tuition payment is due upon receipt of invoice.*

\*nonrefundable, in addition to the tuition.

**PAYMENT: [paypal.me/nlpatlanta](https://paypal.me/nlpatlanta) or visit: [www.centerofnlp.com/shop](http://www.centerofnlp.com/shop)**

*I agree to pay the full tuition prior to this course.  
I understand that what I put into this course, I will get out.*

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_